

Role profile Senior Project Manager (Development)

Salary: £67,670 plus benefits package

Flexible working covering North London and Herts

The opportunity

We're looking for a committed and motivated person to provide project management services for a range of development projects and other associated tasks. You will act as the project lead on small and large-scale land led and s.106 developments, and larger and more complex schemes, including Joint Ventures. You will deliver high quality residential developments, including residential for rent and sale, commercial and retail, and manage junior members of the team.

- You will need a sound knowledge and have a solid background delivering mixed tenure and mixed use residential and commercial projects. Educated to degree level you will have at least 5 years experience of managing and delivering development projects, leading project teams, negotiating contracts, Homes England and GLA funding, negotiation skills, development finance, have a sound knowledge of building compliance in relation to fire and building regulations. Essentially you will have a track record of delivering quality schemes on time and on budget.

You will have ability to work across all development disciplines – new business and land acquisition, planning, contracts and tendering, on site delivery, defects and latent defects. Key to the role will be the ability to negotiate Contracts, Joint Venture Agreements, Development Agreements and Leases, site acquisitions and lead on planning applications.

What you'll do

- Identify, generate and progress sustainable new business opportunities
- Negotiate land deals, build contracts, development agreements.
- Secure planning permissions and tenders.
- Set up and manage development projects from inception to completion ensuring schemes are delivered to time, budget and quality
- Lead the Project Team
- Lead on developing successful partnerships and working relationships with external stakeholders, including Joint Venture contracts.
- Ensure effective risk management and appraisal measures are implemented on all new business projects
- Deliver high quality schemes compliant with building regulations, especially in relation to fire
- Comply with departmental procedures
- Comply with Homes England and GLA funding and procedural requirements

- Contribute to team, departmental and organisation priorities
- Work closely and collaboratively with all departments within the organisation
- Represent the Group at external meetings as required
- Support the Head of New Business and attend planning, legal and technical meetings on new developments.
- Provide financial and risk monitoring assessments of allocated projects and report these regularly to the line manager to ensure appropriate controls are in place.
- Undertake specific projects other than construction projects as and when required
- To provide a comprehensive and proactive customer focused service
- To manage members of the Development team as directed by the Assistant Director of Development/Director of Development.

What you'll need

Experience

- At least 5 year's experience of managing and leading complex development projects
- Extensive development/contract management and negotiation experience
- Knowledge of financial appraisal systems (ideally Pamwin)
- Experience of resolving complex defects issues
- Track record of staff management
- Sound knowledge of building compliance in relation to fire and building regulations
- Knowledge of GLA or Homes England procedures and requirements
- Experience of running Joint Venture or Partnering projects.

A motivational approach

Collaboration is highly important; you'll need to demonstrate your experience of managing a team of consultants.

Relationship building skills

You'll need experience of setting up and maintaining successful partnerships.

Proven ability

You'll need to demonstrate a track record in delivering high performance and outcomes.

A strategic brain

You'll need experience of developing action plans and delivering strategies.

Confident writing skills

You'll need to be a confident communicator across all channels but, specifically, you'll need experience of producing written reports for a variety of audiences.